



# Our history

ECCO was founded in 1963 in Bredebro, Denmark

Birte and Karl Toosbuy produced ladies' fashion shoes under the name "Venus"

The comfortable footwear concept was introduced in the late 1970s

ECCO's headquarters are still located in Southwest Jutland, Denmark



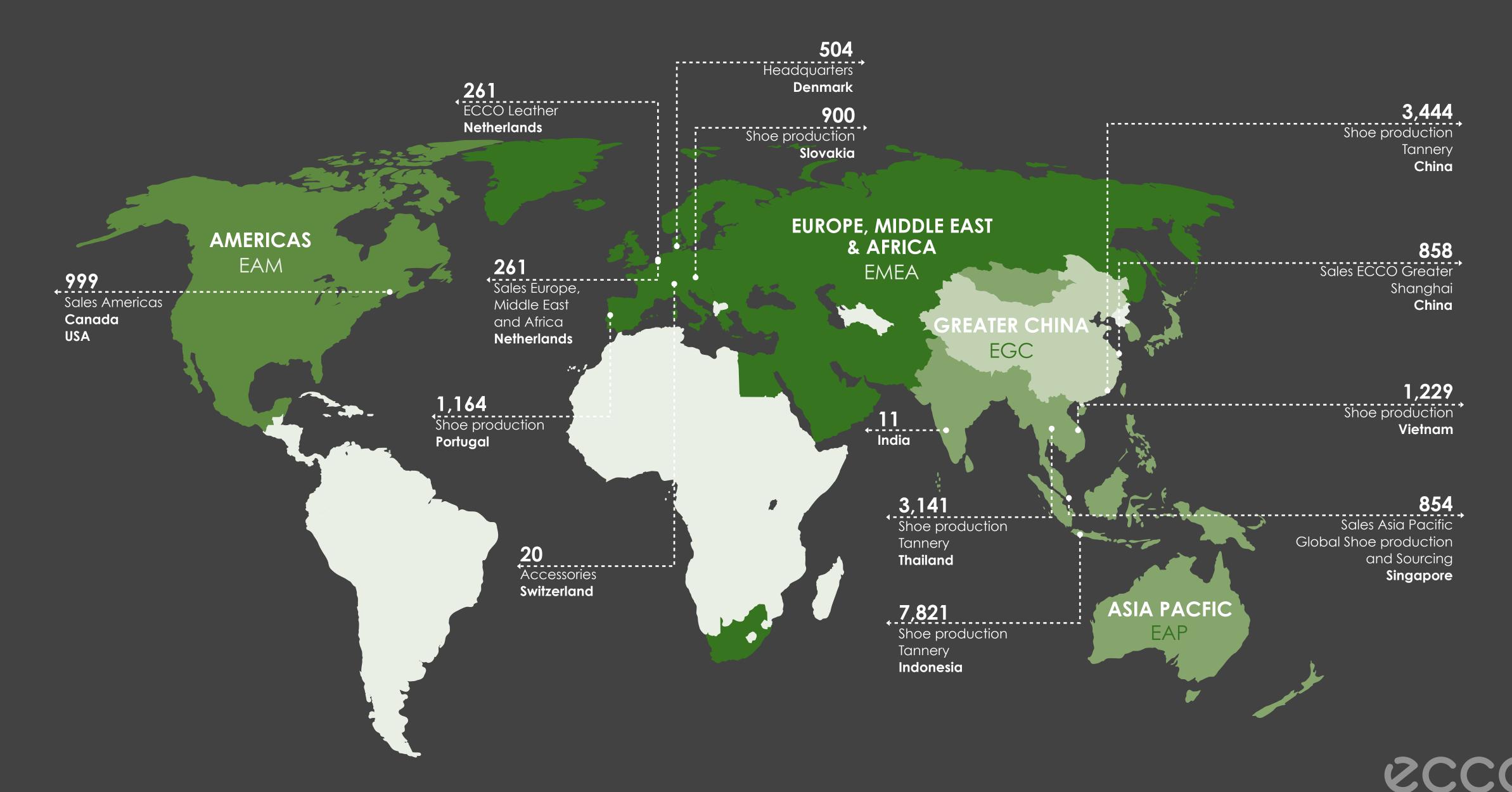
# From humble beginnings...



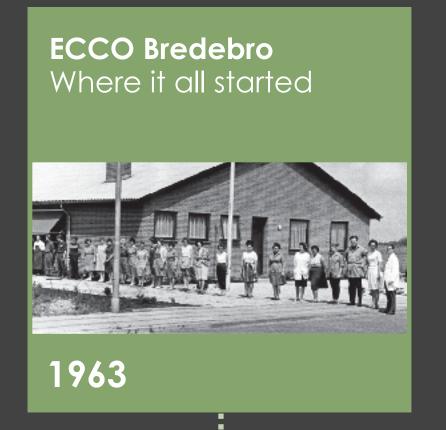
...to a leading global footwear company



## 21,467 employees worldwide

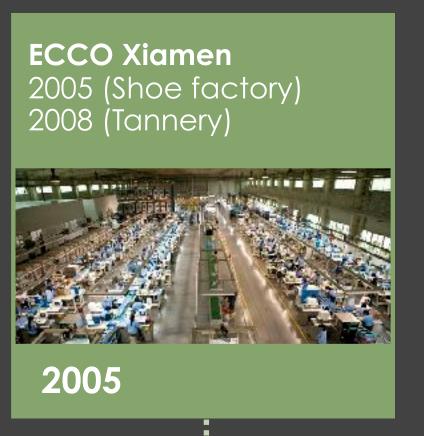


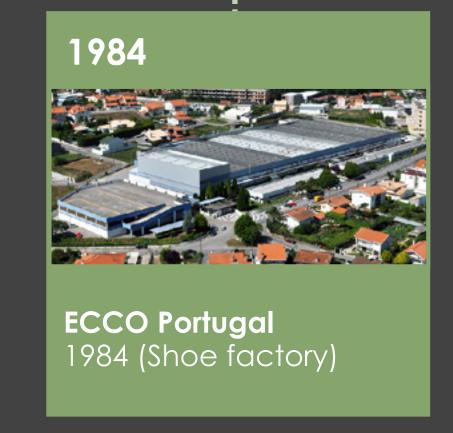
### Production facilities timeline





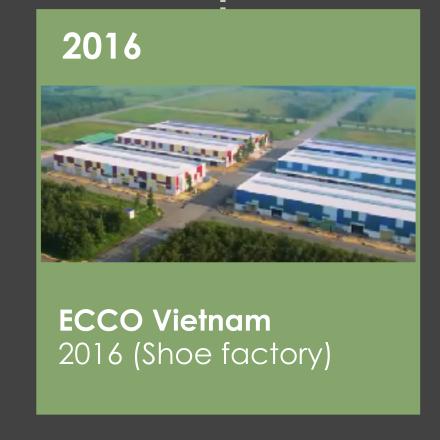














# How to make your values valuable



## How to make your values valuable

### CARE

We care about creating and maintaining strong, positive relationships with our colleagues, our partners, our customers and the societies in which we live and work with respect for diversity.

### HERITAGE

business build on craftsmanship. This is expressed in our daily work, where we base all work and solutions on well-established craftsmanship. In that way we respect and value our heritage.

### INNOVATION

We make room for creativity.

By getting ideas, we challenge the conventions and in that way ECCO is able to build its success on uncompromising innovations.



### EXCELLENCE

We strive after excellence in every field from design to production and retail. We are constantly raising the bar, so we deliver the highest achievable quality. We always do our best and expect that from others too.

### **PASSION**

Passion is our driver. We have a positive and optimistic attitude in everything we do. To achieve great thinks it is important that we build our work on what we love to do. ECCO People Magazine



# +21,000 Employees Worldwide







# Magazine - How to make stories relevant

SCCC BEOHE **LOCAL** 60% Frontpage Management corner 1 A 2 B Backpage **GLOBAL** 40% Frontpage



Lay-out sheet for ECCO People magazine

# Magazine content - relevance

#### INTERVIEW WITH PANOS MYTAROS

#### GLOBAL PRODUCTION:

# "GO FOR IT"

ECCO is one of the few major shoe manufacturers in the world that owns and manages every aspect of its value chain – from production to retail. ECCO is also among the largest producers of high quality leather – customers include several of the world's leading luxury brands. Heading Global Production and ECCO Leather is Panos Mytaros

#### DENMARK

If Waters Endis Severtrees / PHOTO being Lave Oben

arros Mytoros is from a brother formly and the seventh generation of tarmers. He knows about leather and hebrown about production. Both are within his areas of

#### Tell us about your job?

"It's a vary dynamic Job with several different tasts, I wask with many stilled craffsmen whether it's in production or in the farmeries. Remember, moting shoes or leather is stiff a craft even though we use modern rechnology."

#### What do you pay attention to when you visit a unit?

"Roduct it number one, but also the energy, the people, the stresphere and have people work together. Running a factory How do you like to spend your spare firme? or hannery is fearnwork."

#### How would you describe the production units in ECCO?

"We have the best shoe factories in the world, but we must not rest on our fourels because then we will fall behind. Every pear we invest in production. Innovation is a key to also future growth and for that we need to stay shead of the game in

#### What are some of the challenges that the future holds for production?

\*One of the challenges is how we can create a more fleable production. We need more flexibility in quantities and speed.

ECCO is moving closer to its consumers. When a style sells fost, our engine is not geared to comply with the demand. An appearlunity for production to applore."

#### What does it take to run a production unit?

"Teamwork, absolute and diffeol people with the stiffy to make decisions, as wall as posion for products while undantanding

#### What is your advice for an employee who wants to build a career in ECCO?

"On for it by showing results and make sure your manager knows what you do."

#### If you could choose any function in the units - what would you like to try?

"I have actually hind almost everything. I never designed a

Title to cook and be-predire in the Altohan. Alt mother is a good cook and I have

learned a lof from her, Football (socces) has been a passion of mine for more than 28 years-and/sMisupport rey Greek feom, Also. Fam very curious and Attalandom where we





## ECCO IN NUMBERS

ESTABLISHED IN 1963

### TOP 10 BEST SOLD SHOES



- 1. ECCO SOFT 7
- ECCO OFFROAD
- ECCO SOFT 8
- ECCO SOFT 2.0
- ECCO COOL 2.0
- 6. ECCO HELSINKI
- **7.** ECCO KYLE
- 8. ECCO BELLA
- 9. ECCO SOFT 5
- 10. ECCO TERRACRUISE



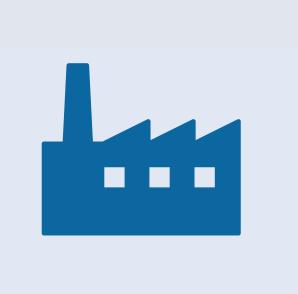
## 70% WOMEN **AND 30% MEN**

WORK IN ECCO



1,276 m





TOP 10 MARKETS

1. China

3. Russia

4. Germany

5. Canada

**2.** USA

6 SHOE **FACTORIES** 

# A MULTINATIONAL COMPANY OF NATIONALITIES

6. Sweden

8. Japan

9. Denmark

10. Norway

7. Netherlands

NET REVENUE







# ECCO People e-Magazine



**China** 

**Indonesia** 

**Portugal** 

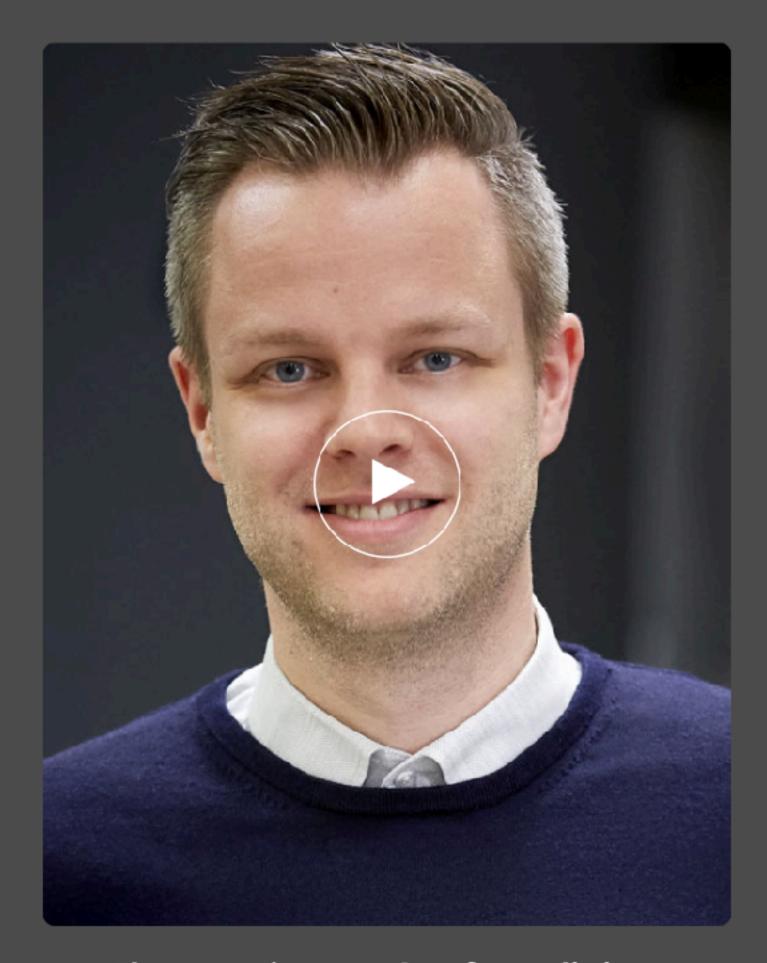
Slovakia

**Thailand** 



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ECCO MAGAZINE								
NO.		December. 19	Page	PIC				
	Management's message	PURA						
1	B1	SUMMER TRIP  - General introduction: why we have Summer Trip/choose Da Lat (company's gratitude to employees' efforts and hard best work, listen to employees' expectation to visit Dalat, bring team to a place where team has not been together before)  - Activities: tourist destinations, team building, gala-dinner.  - Interview employees: feeling, what they enjoy. (Try to drive the article to incentive, Connection and Bonding, Memories)	1	Hien + Trang	A 2 Pages A4 Subheadings: max 200 character Body text: 2000-3000 with spaces Quote: Facts:: 250-300 character with spaces  Subheadings: max 200 character  B 1 Pages A4 Body text: 2000-2450 with spaces			
2	B2	Quality is The First Purpose. Efficiency will come itself.  - How Quality impact business: fluent production flow, boost efficiency  - Interview Management (Interview Wikrom - some idea, projects which support quality improvement)  - Interview employees (QC Enaline and Supervisor): their perception about Quality and how to make good-quality uppers	1	Mal	C 1 1/2 Pages A4 Subheadings: max 200 character  Body text: 3100 with spaces Quote Facts:: 250-300 character with spaces			
3		Simple instruction of <b>Origami Standing Camel Competition of the best origami camel</b> (Deadline 2 weeks after magazine's distribution)	1	Mal	D 1/2 Pages A4 Body text : 1080 character with space			
4	84	Camel leather: - Introduction of camel leather's feather (more scar defects because camel living on wild area, not on farm) - Interview Cutting Leather Supervisor & Cutting Operator: Concerns as working with camel leather, What you do to deal with camel leather (Interlock method)		Mai + Nam	E 1/4 Pages A4 Body text : 440 -680 character with space  Middle heading			
5	B5	Personal hobbies of employees: 3 people (Focus on fun hobbies such as bonsal, cooking, fishing, helping people and community) - Tran Vu Bich Phuong: Planting Succulent and Cactus - Nguyen Thi Hong Thang: Volunteer Work - Dang Chi Thanh: Fishing	J	Tam	F 1/2 Pages A.4 Body text : 1080 with spaces Facts:: 250-300 character with spaces			
6	C1	Zigzag Lines - Group Standard - Interview TDA - Maintenance: why we convert to zigzag lines (Emphasize: We plan to transfer Jong lines to zigzag lines to fit the new factory) - Benefits - Challenges and Actions - Interview Operators and Supervisor: How do they feel about zigzag lines	1,5	Nam	EXCELLENCE INNOVATION PASSION			
7	D2	Heath Tips		Nghia	QUALITY			
8	D3	Some Chemical Signs Warning (This is to support a Quiz in next Magazine Quarter 1, 2020)		Mal	HERITAGE			
9	El	Moon cake distribution to employees	0,25	Phuong				
10	E2	Gift Distribution in National Women's Day	0,25	Phuong				
11	E3	Fun Run For Charity Activities	0,25	Nghia				
12	DODE NO BENEFIT	ECCO - we respect our dedication to care (Pictures of Education Support, Footprint, Football, Fun Run for Charity)						
			8	3				



Thomas innovates for a living



Sirly strives for excellence



Caroline lives her passion



# SIRLY





















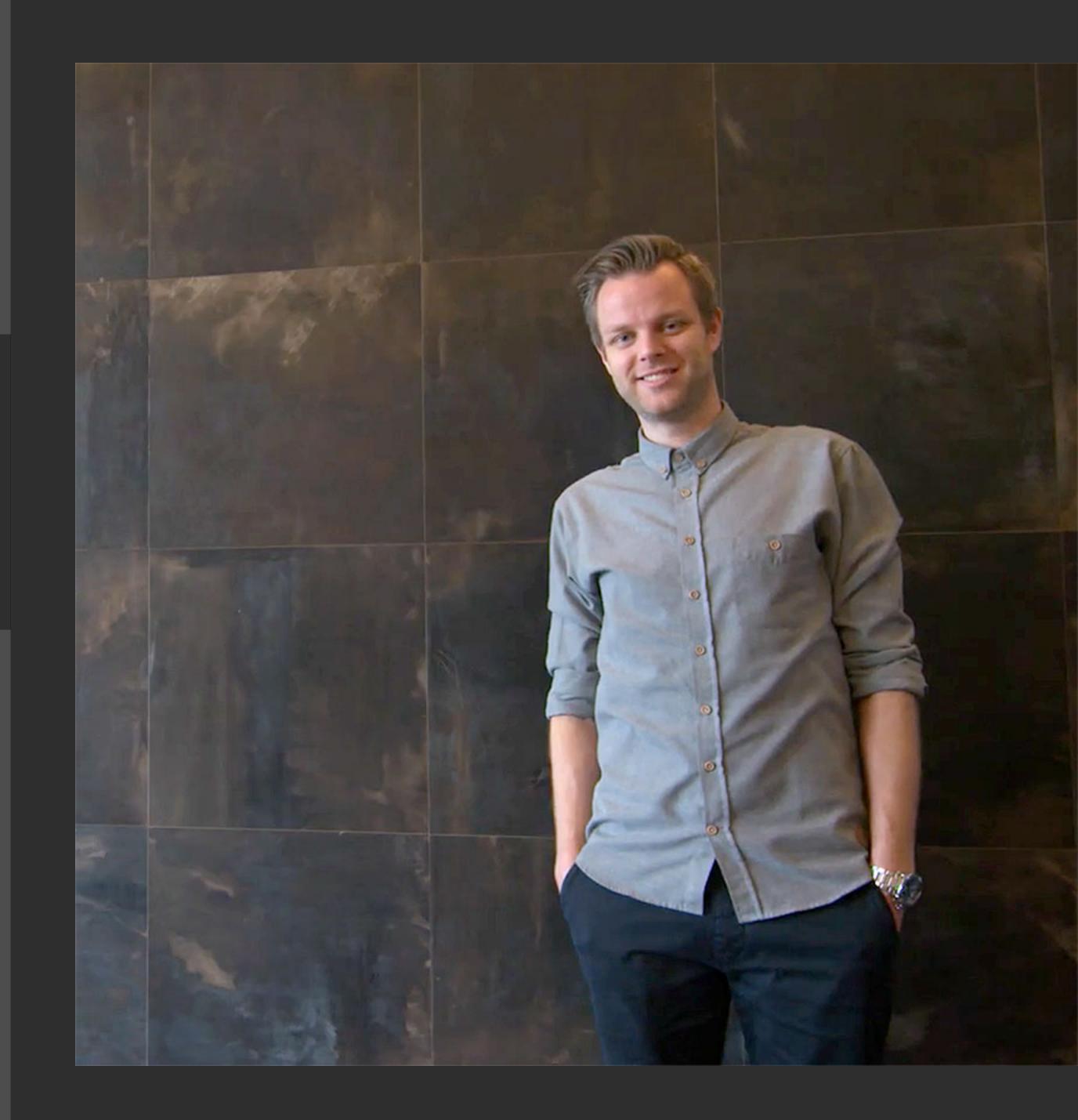






# THOMAS















# CAROLINE





















